



*For Immediate Release*

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## **Digium and BroadSoft Strengthen Partnership**

*Certification Ensures Interoperability for BroadSoft BroadWorks and Digium's Award-Winning Switchvox IP PBX*

**BROADSOFT CONNECTIONS, SCOTTSDALE, Ariz. – Oct. 6, 2008** – [Digium](#)®, creator and primary corporate sponsor of the popular Asterisk® open source telephony platform, and BroadSoft®, the leading provider of VoIP application software, today announced that Digium's Switchvox® IP PBX has been certified to work with BroadSoft's BroadWorks® VoIP application platform. The certification will streamline the adoption of the award-winning Switchvox telephony system by BroadSoft customers around the world.

Today's announcement strengthens the longtime partnership between two of the world's most influential VoIP companies. BroadSoft provides VoIP applications to eight of the world's ten largest telecommunications carriers. Digium's Asterisk is the world's most widely used open source telephony software, and Switchvox is the most widely used customer premise-based IP PBX based on Asterisk.

"BroadSoft's close work with Digium demonstrated our commitment to open architecture," said Leslie Ferry, vice president of marketing at BroadSoft. "By certifying Switchvox, BroadSoft is demonstrating to our carrier partners that we are dedicated to completing interoperability testing with the highest-quality VoIP products in the market."

The certification confirms that Switchvox and BroadWorks work seamlessly together, providing carriers with the confidence to offer the feature-rich, easy-to-use, inexpensive Switchvox phone system to their customers.

“Switchvox’s certification by BroadSoft, the company that so many of the world’s largest VoIP carriers turn to, increases the global presence for both companies,” said Leslie Conway, vice president of global marketing at Digium. “With Digium enjoying increasing success throughout North America and around the world, BroadSoft’s vote of confidence lets Digium customers everywhere know that Switchvox works with the best of the best in SIP trunking deployment.”

Switchvox provides a full-featured telephony system that integrates with key CRM applications such as Salesforce.com and SugarCRM through Switchvox’s SMB Switchboard interface. Switchvox delivers the benefits of integrating voice with data by enabling customers to create custom mashups that leverage other Web applications in seconds, with no programming knowledge required. Additionally, the product equips small, mid-size and growing businesses with a telephony solution that costs a fraction of the price of traditional phone systems.

#### **About the BroadWorks Platform**

BroadSoft's IMS-compliant BroadWorks® platform provides a comprehensive range of VoIP applications, including Hosted Unified Communications, Mobile PBX, Business Trunking and residential broadband services fully integrated into a single VoIP application platform. BroadWorks is capable of providing these applications with the reliability, redundancy, scalability and regulatory capabilities required to deliver carrier-class service.

#### **About BroadSoft**

BroadSoft® provides VoIP application software that enables the delivery of hosted telephony and multimedia services. Its award-winning flagship BroadWorks technology empowers wireless, wireline and cable carriers to deliver next-generation voice and multimedia applications and advanced features that enable them to increase revenue, enhance competitive differentiation and elevate customer satisfaction. BroadSoft's family of carrier-class software products delivers the scale, open architecture and reliability that the world's leading telecommunications companies demand to serve mission-critical enterprise and residential broadband customers. BroadSoft provides VoIP applications to eight of the Top 10 and 14 of the Top 25 largest carriers worldwide, as measured by recent annual revenue, including Korea Telecom, KPN, SingTel, Sprint, Telefonica de Espana, Telstra, T-systems and Verizon. For additional information, go to [www.BroadSoft.com](http://www.BroadSoft.com).

#### **About Digium**

Digium®, Inc., the Asterisk® Company, created, owns and is the innovative force behind Asterisk, the most widely used open source telephony software. Since its founding in 1999, Digium has become the open source alternative to proprietary communication providers, with

offerings that cost as much as 80 percent less. Digium offers Asterisk software free to the open source community and offers Asterisk Business Edition and Switchvox IP PBX software to power a broad family of products for small, medium and large businesses. The company's product line includes a wide range of hardware to enable resellers and customers to implement turnkey solutions or to design their own voice over IP (VoIP) systems. More information is available at [www.digium.com](http://www.digium.com).

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